



Minimum Variance Hedging for Managing Price Risks

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Outline

- Introduction and Literature
- The minimum variance approach
- A simple example for managing price risks
- Risk management in a newsvendor-like problem with Poisson demand and continuous price fluctuations
- A more complicated problem with multiple risks and dynamic hedging
- Numerical results



Risk sensitivity and management

- Capacity and inventory control decisions are usually taken to maximize an expected profit.
- But volatility of profit is a problem for risk-sensitive decision makers
- Operational risk hedging:
 - Hotels: Different customer segments (tourism and business)
 - Inventory management: Many products with different demand profiles, postponement of specifications etc.
- **This talk: about risk management through variance minimization and financial hedging.**



Literature Review

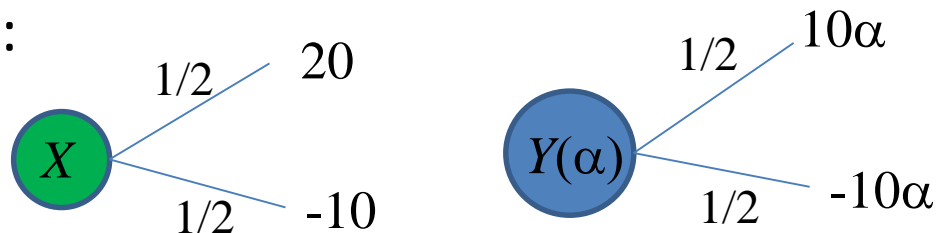
- Managing Risks in Inventory Management using Financial Hedging
 - Anvari (1987)
 - Gaur, Seshadri (2005)
 - Caldentey and Haugh (2006)
 - Chen, Simchi-Levi, Sun (2007)
 - Chod, Rudi, Van Mieghem (2010)
 - Kouvelis, Li, Ding (2013)
 - Kouvelis, Pang, Ding (2015)
 - Okyay, Karaesmen, Özekici (2015)
 - Sayın, Karaesmen, Özekici (2014)
 - Canyakmaz, Özekici, Karaesmen (2016)
 - Tanrisever (2017)



Hedging a risky operational project through variance minimization

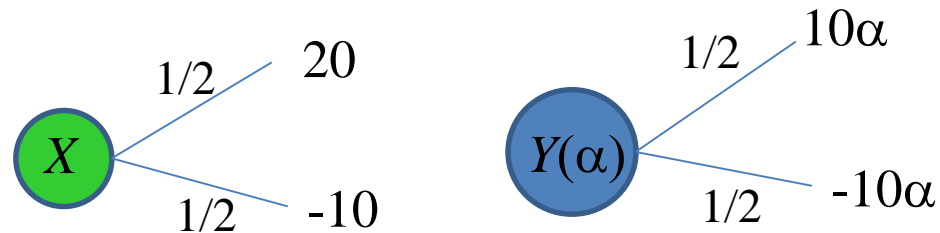
- X : The returns from my 'operation' . We expect that $E[X] > 0$.
- $Y(\alpha)$: investment opportunity with returns proportional to investment level α , the total return for an investment level α is αY . Moreover, $E[Y] = 0$.

- Example:





Hedging a risky operational project



$$E[X+Y(\alpha)]=5 \quad \text{Var}[X+Y(\alpha)]=\text{Var}(X)+\text{Var}(\alpha Y)+2\text{Cov}(X,\alpha Y)$$
$$= \text{Var}(X)+\alpha^2\text{Var}(Y)+2\alpha \text{Cov}(X,Y)$$

$$\alpha^* = \frac{-\text{Cov}(X,Y)}{\text{Var}(Y)} = -\text{Corr}(X,Y) \frac{\sigma_X}{\sigma_Y}$$



Hedging a risky operational project

- Furthermore, under the optimal level of investment:
- The reduction in variance is:

$$\Delta = \text{Corr}(X, Y)^2 \text{Var}(X)$$

- And the relative reduction in variance (with respect to no investment) is :

$$\Delta_R = \Delta / \text{Var}(X) = \text{Corr}(X, Y)^2$$

- A perfect hedge is possible when $\text{Corr}(X, Y) = 1$ (or -1).
- We use market traded financial securities for 'Y'.
- The perfect hedge uses a combination of futures and options.
 - For a newsvendor problem, the perfect hedge uses a single future and a single option on Y (Gaur and Seshadri, 2005).



Hedging a risky operational project

- We can also consider multiple investments, Y_i , $i=1,2,\dots,n$:

$$\min_{\alpha_i} \text{Var}(X + \sum_{i=1}^n \alpha_i Y_i)$$

- And obtain: $\alpha^* = -\mathbf{C}^{-1}\boldsymbol{\mu}$

where \mathbf{C} is the variance - covariance matrix (of the random vector \mathbf{Y}) and $\boldsymbol{\mu}$ is the covariance vector of X with \mathbf{Y} , with $\mu_i = \text{Cov}(X, Y_i)$.



Hedging Price Risks: a one-period discrete model

- We start with the simplest case: we are selling an item at T whose price P_T at T is random:
- If demand is not dependent on price:

$$\alpha^* = \frac{-Cov(P_T, Y)}{Var(Y)}$$

- And if demand at time is a function $g(P_T)$ of P_T :

$$\alpha^* = \frac{-Cov(g(P_T)P_T, Y)}{Var(Y)}$$



Hedging Price Risks: a model with Poisson demand arrivals and a continuous price process

- The prices fluctuate continuously in $[0, T]$ according a stochastic price process
- Demand in $[0, T]$ is generated by a Poisson process whose rate at $\lambda(P_t)$ time t depends on the price P_t .
- Then:

$$\alpha^* = - \int_0^T \beta_u du \text{ where } \beta_u = \frac{\text{Cov}(P_u \lambda(P_u), Y)}{\text{Var}(Y)}.$$

- α^* is an integrated 'beta' term.



A newsvendor-like model with price risks and continuous fluctuations

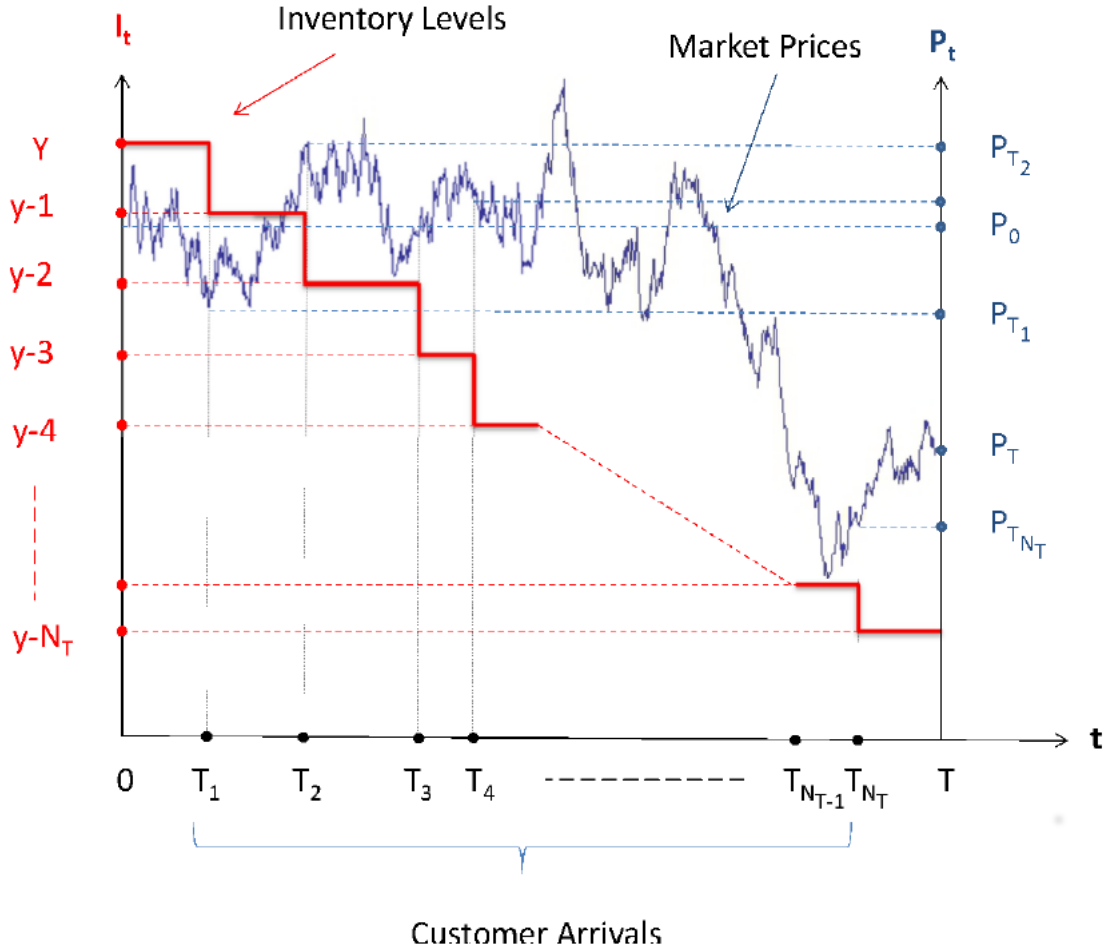
- Assume that you have a starting inventory y that is to be sold in $[0, T]$.
- Unsold items at the end of the horizon cost h euros each and unsatisfied demand costs b euros each.
- Let N_t denote the total number of arrivals until time t .
- The total cashflow is:

$$CF = \sum_{j=1}^{N_T} P(T_j) - hE[(y - N_T)^+] - bE[(N_T - y)^+]$$

- There are now both inventory related and price related risks.



The Inventory Process with Price Fluctuations





Hedging with a Single Future

- Assume that S is a future on P_T . (this implies that $S_0 = P_0$ and $S_T = P_T$).
- Then the optimal hedge is:

$$\alpha^* = -\int_0^T \beta_t d_t + h \text{Cov}((y - N_T)^+, S_T) + b \text{Cov}((N_T - y)^+, S_T)$$

where

$$\beta_t = \frac{\text{Cov}(P_t \lambda(P_t), P_T)}{\text{Var}(P_T)}$$



Hedging with Multiple Assets

- Consider now multiple assets correlated with the price process: $S = \{S_1, S_2, \dots, S_M\}$.

$$\alpha^*(y) = -C^{-1}\mu(y)$$

$$\mu_i(y) = \int_0^T \text{Cov}(P_u \lambda(u), S_i) - h \text{Cov}\left((y - N_T)^+, S_i\right) - b \text{Cov}\left((N_T - y)^+, S_i\right)$$



Hedging with Multiple Assets and Multiple Trading Times: A dynamic model

We assume that there are M financial securities which are correlated with the market price process P

We let $S = (S^{(1)}, S^{(2)}, \dots, S^{(M)})$ denote the price processes for these securities where

$$S^{(i)} = \{S_t^{(i)}; t \geq 0\}$$

represents the price of the security i that is compounded to time T .

We assume that there are prespecified trading times

$$T = (t_0, t_1, t_2, \dots, t_{n-1}) \text{ with } t_0 = 0 \text{ and } t_n = T$$

We let $\theta_k = (\theta_k^{(1)}, \theta_k^{(2)}, \dots, \theta_k^{(M)})$ denote the portfolio decision at t_k where $\theta_k^{(i)}$ represents the financial position for i th security



Hedging with Multiple Assets and Multiple Trading Times: A dynamic model

- The financial cashflow:

The final payoff of the financial portfolio at time T is

$$G(\theta, S) = \sum_{i=1}^M \sum_{k=0}^{n-1} \theta_k^{(i)} \left(S_{t_{k+1}}^{(i)} - S_{t_k}^{(i)} \right) = \sum_{k=0}^{n-1} (\theta_k)^T \tilde{S}_{t_k}$$

\tilde{S}_{t_k} is an $M \times 1$ column vector that shows financial payoffs (compounded to time T) of holding a unit of each security during $[t_k, t_{k+1}]$

$\theta_k = \left(\theta_k^{(1)}, \dots, \theta_k^{(M)} \right)$ is a column vector that represents the financial positions to hold at time t_k for securities $i = 1, \dots, M$



Hedging with Multiple Assets and Multiple Trading Times: A dynamic model

For fixed y , we minimize the variance of the final cash flow which is

$$\begin{aligned} & \text{Var} \left(CF(y, N, \mathcal{P}) + \sum_{k=0}^{n-1} \theta_k \tilde{S}_k \right) \\ &= E \left[\left(CF(y, N, \mathcal{P}) + \sum_{k=0}^{n-1} \theta_k \tilde{S}_k \right)^2 \right] - \left\{ E[CF(y, N, \mathcal{P})] + E \left[\sum_{k=0}^{n-1} \theta_k \tilde{S}_k \right] \right\}^2 \end{aligned}$$

Since each $S^{(i)}$ is a martingale, the problem is equivalent to solving

$$\min_{\theta} E \left[\left(CF(y, N, \mathcal{P}) + \sum_{k=0}^{n-1} \theta_k \tilde{S}_k \right)^2 \right]$$

The objective function is separable in terms of dynamic programming



Hedging with Multiple Assets and Multiple Trading Times: A dynamic model

At any time, we have four states: X, W, P, S

Evolution of inventory level

$$X_{k+1} = X_k - N_{[t_k, t_{k+1}]}$$

$$X_0 = y$$

Evolution of wealth

$$W_{k+1} = W_k + R_{[t_k, t_{k+1}]} + \theta_k \tilde{S}_k$$

$$W_0 = 0$$

where operational revenue during t_k, t_{k+1} is

$$R_{[t_k, t_{k+1}]} = \sum_{j=1}^{N_{[t_k, t_{k+1}]}} \alpha P_{Tj+t_k}$$



Hedging with Multiple Assets and Multiple Trading Times: A dynamic model

We can write the objective function as

$$E \left[\left(CF(y, \mathcal{N}, \mathcal{P}) + \sum_{k=0}^{n-1} \theta_k \tilde{S}_k \right)^2 \right] = E \left[\left(w_n - \left[(b + P_{t_n}) (-x_n)^+ + hx_n^+ \right] \right)^2 \right].$$

We construct the dynamic programming formulation as follows:

$$V_k(x, w, p, s) = \min_{\theta_k} E \left[V_{k+1} \left(x - N_{[t_k, t_{k+1}]}, w + R_{[t_k, t_{k+1}]} + \theta_k \tilde{S}_k, P_{t_{k+1}}, S_{t_{k+1}} \right) \right. \\ \left. | P_{t_k} = p, S_{t_k} = s \right]$$

$$V_n(x, w, p, s) = \left(w - (b + p) (-x)^+ - hx^+ \right)^2$$



Hedging with Multiple Assets and Multiple Trading Times: A dynamic model

Theorem

(a) Value function at any period k is of the form

$$V_k(x, w, p, s) = g_k(x, w, p) + h_k(x, p, s)$$

where $g_k(x, w, p)$ is given by

$$g_k(x, w, p) = E \left[\left(w + R_{[t_k, t_n]} - (b + P_{t_n}) \left(N_{[t_k, t_n]} - x \right)^+ - h \left(x - N_{[t_k, t_n]} \right)^+ \right)^2 \mid P_{t_k} = p \right]$$

and $h_k(x, p, s)$ is given by the following recursion

$$\begin{aligned} h_k(x, p, s) &= -\mu_k(x, p, s)^T C_k(s)^{-1} \mu_k(x, p, s) \\ &\quad + E \left[h_{k+1} \left(x - N_{[t_k, t_{k+1}]}, P_{t_{k+1}}, S_{t_{k+1}} \right) \mid P_{t_k} = p, S_{t_k} = s \right] \end{aligned}$$

with the terminal condition

$$h_n(x, p, s) = 0.$$



Hedging with Multiple Assets and Multiple Trading Times: A dynamic model

Theorem

(b) *The optimal portfolio at period k is given by*

$$\theta_k^*(x, p, s) = -C_k(s)^{-1} \mu_k(x, p, s)$$

where

$$(C_k(s))_{ij} = \text{Cov} \left(S_{t_{k+1}}^{(i)}, S_{t_{k+1}}^{(j)} \mid S_{t_k}^{(i)} = s^{(i)}, S_{t_k}^{(j)} = s^{(j)} \right)$$

and

$$\begin{aligned} (\mu_k(x, p, s))_j &= \text{Cov} \left(R_{[t_k, t_n]} - (b + P_{t_n}) \left(N_{[t_k, t_n]} - x \right)^+ - h \left(x - N_{[t_k, t_n]} \right)^+, \right. \\ &\quad \left. S_{t_{k+1}}^{(j)} \mid P_{t_k} = p, S_{t_k}^{(j)} = s^{(j)} \right). \end{aligned}$$



Summary

- We develop models for variance minimization of a risky operation (due to prices and demand) using a financial hedge.
- We can handle multiple assets, multiple trading points and multiple replenishments (not included today).
- We develop computational tools to obtain numerical solutions.
- This is a nice framework that leads to useful and insightful computational results.
 - Drawback: we are not performing a completely integrated optimization of operational and financial returns. The operational rules are fixed (so are the expected operational returns) and the hedge minimizes the variance.
 - But, we can easily relate this to the mean-variance framework.



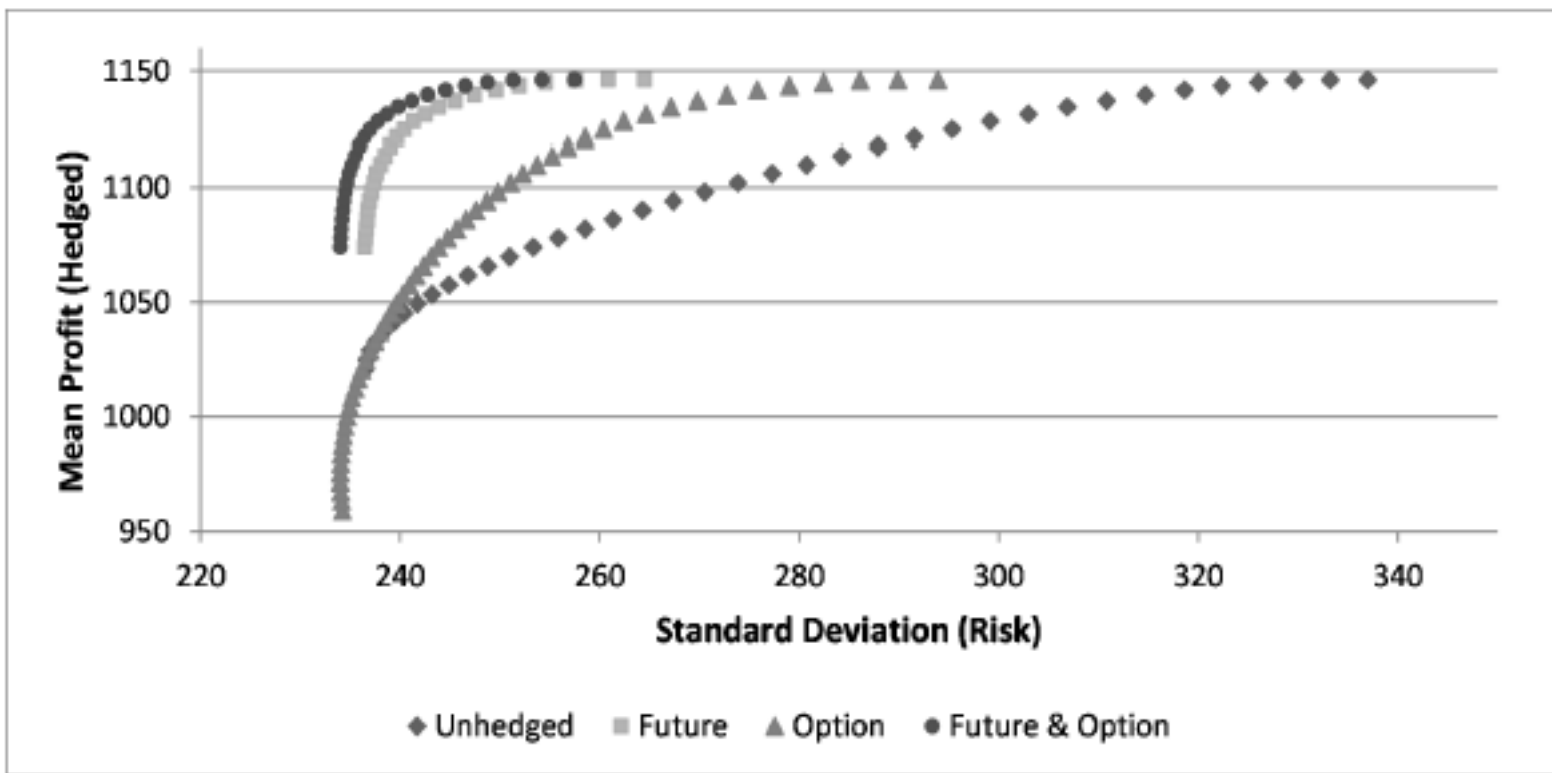
Numerical Results

- We use futures and options (because their combinations lead to perfect hedges of fairly general operational cashflows for perfect correlation).
- We compare the following:
 - An unhedged operational cashflow
 - An optimally hedged operational cashflow using a single future
 - An optimally operational cashflow using a single option
 - An optimally operational cashflow using one future and one option



The Mean-Variance Efficient Frontier

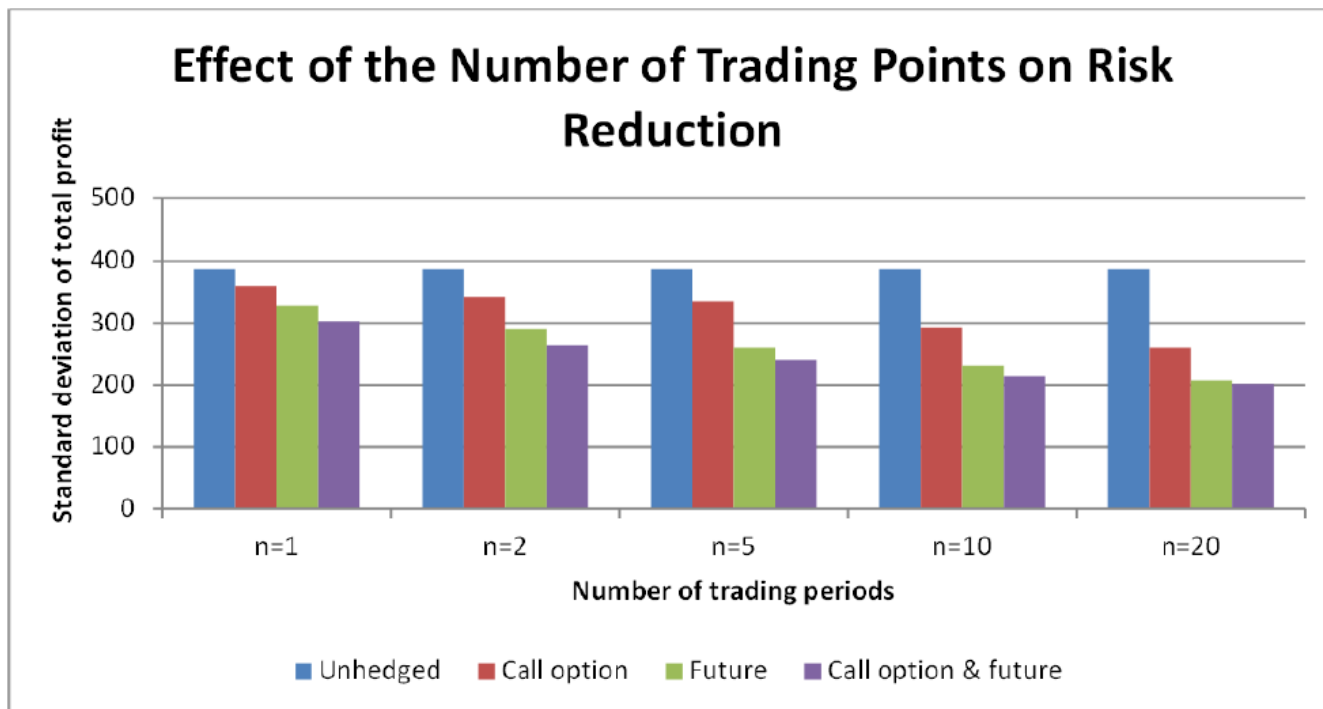
By taking different inventory levels (order quantities), we can numerically trace the efficient frontier and let the decision maker choose.





The Effect of Dynamic Trading

- Mean of the cash flow ~ 2000



For this example, choosing the right hedging portfolio has a more significant impact than increasing the frequency of trading.



Still to do

- Take into account parameter estimation risks
 - Robust optimization
 - Downside risk constraints
- Refinements
 - Budget constraints
 - Joint risk sensitivity
 - Investigating the nature of the hedging portfolio.
 - Making the empirical analysis work.
- Thank you for listening.
- Papers available at <http://home.ku.edu.tr/~fkaraesmen/>